

Hello Ted,

Thanks for your email. I'm here to help you out. These are indeed gross rents. Our fee is 30%. So that would make the net \$72,975.

I'd like some clarification on the part of 'what does it include'. We take care of all the marketing, communicating with the guests, check ins/check outs, we'll take care of the cleaning between renters (which we actually bill to the renters). Aside from that if you have any other questions please let me know and I'm happy to answer them for you.

Thank you,

Andy Beeson
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